

## **Cautionary note**

## Shell LNG Outlook 2022

The companies in which Shell plc directly and indirectly owns investments are separate legal entities. In this presentation "Shell", "Shell Group" and "Group" are sometimes used for convenience where references are made to Shell plc and its subsidiaries in general. Likewise, the words "we", "us" and "our" are also used to refer to Shell plc and its subsidiaries in general or to those who work for them. These terms are also used where no useful purpose is served by identifying the particular entity or entities. "Subsidiaries", "Shell subsidiaries" and "Shell companies" as used in this presentation refer to entities over which Shell plc either directly or indirectly has control. Entities and unincorporated arrangements over which Shell has joint control are generally referred to as "joint ventures" and "joint operations", respectively. Entities over which Shell has significant influence but neither control nor joint control are referred to as "associates". The term "Shell interest" is used for convenience to indicate the direct and/or indirect ownership interest held by Shell in an entity or unincorporated joint arrangement, after exclusion of all third-party interest.

This presentation contains forward-looking statements (within the meaning of the U.S. Private Securities Litigation Reform Act of 1995) concerning the financial condition, results of operations and businesses of Shell. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Shell to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. These forward-looking statements are identified by their use of terms and phrases such as "aim", "ambition", "anticipate", "believe", "could", "estimate", "expect", "goals", "intend", "may", "milestones", "objectives", "outlook", "plan", "probably", "project", "risks", "schedule", "seek", "should", "target", "will" and similar terms and phrases. There are a number of factors that could affect the future operations of Shell and could cause those results to differ materially from those expressed in the forward-looking statements included in this presentation, including (without limitation): (a) price fluctuations in crude oil and natural gas; (b) changes in demand for Shell's products; (c) currency fluctuations; (d) drilling and

production results; (e) reserves estimates; (f) loss of market share and industry competition; (g) environmental and physical risks; (h) risks associated with the identification of suitable potential acquisition properties and targets, and successful negotiation and completion of such transactions; (i) the risk of doing business in developing countries and countries subject to international sanctions; (j) legislative, judicial, fiscal and regulatory developments including regulatory measures addressing climate change; (k) economic and financial market conditions in various countries and regions; (l) political risks, including the risks of expropriation and renegotiation of the terms of contracts with governmental entities, delays or advancements in the approval of projects and delays in the reimbursement for shared costs; (m) risks associated with the impact of pandemics, such as the COVID-19 (coronavirus) outbreak; and (n) changes in trading conditions. No assurance is provided that future dividend payments will match or exceed previous dividend payments. All forward-looking statements contained in this presentation are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Readers should not place undue reliance on forward-looking statements. Additional risk factors that may affect future results are contained in Shell plc's Form 20-F for the year ended December 31, 2020 (available at www.shell.com/investor and www.sec.gov). These risk factors also expressly qualify all forward-looking statements contained in this presentation and should be considered by the reader. Each forward-looking statement speaks only as of the date of this presentation, February 21, 2022. Neither Shell plc nor any of its subsidiaries undertake any obligation to publicly update or revise any forward-looking statement as a result of new information, future events or other information. In light of these risks, results could differ materially from those stated, implied or inferred from the forward-looking statements contained in this presentation. The content of websites referred to in this presentation does not form part of this presentation.

We may have used certain terms, such as resources, in this presentation that the United States Securities and Exchange Commission (SEC) strictly prohibits us from including in our filings with the SEC. Investors are urged to consider closely the disclosure in our Form 20-F, File No 1-32575, available on the SEC website www.sec.gov



Around the world, more countries announced net-zero emissions targets, adding pressure to decarbonise energy systems. As a reliable, available and lower-emissions energy source, gas has an important role in supporting this transition, both as a partner to renewables for grid stability and an immediate option to lower emissions in hard-to-electrify sectors.

Multiple outlooks differ on the share of gas in the long-term energy mix, but there is agreement that it will continue to be needed. Decarbonising gas and liquefied natural gas (LNG) value chains and developing cleaner pathways will strengthen their role in the energy transition. **02** 2021 showed fragility and interdependence of the energy system

A faster than expected economic rebound following the lifting of pandemic lockdowns, extended European winter and drought conditions in Brazil accelerated demand for LNG in 2021, a year which also saw gas supply constraints. Prices remained pressured all year, reaching record levels towards the end of the year with European gas storage levels at historical lows and continued uncertainty around Russian gas supplies. Rising coal prices and carbon prices added further pressure.

China overtook Japan as the world's largest LNG importer while US led growth in LNG exports.

#### Shell LNG Outlook 2022



Energy security, emissions and economic growth in Asia to drive future LNG demand

LNG has a key role to play as a reliable and lower-emission energy source, particularly in Asia, replacing declining domestic gas production, enabling coal-to-gas switching and supporting economic growth. The volatility in energy prices in 2021 shows how the energy market can destablise quickly without sufficient reliable supply. The global LNG market is expected to remain tight in the near term, with a supplydemand gap forecast to emerge in the middle of the current decade.

2021 saw increased momentum in efforts to decarbonise the LNG value chain, a crucial factor for its long-term role in the energy mix.

Natural gas plays a significant role in progressing NZE ambitions

0

FUELNG BELLINA

EVERIE

LNG Outlook 2022

## 88% of global emissions now covered by country net-zero ambitions

Top carbon emitters set 2030 emissions targets

Shell LNG Outlook 2022

### 2030 emissions targets

## CHINA

### Carbon peaking by 2030

Policy aimed at limiting the increase in coal consumption and building gas power plants, encouraging use of gas in industry and LNG for vehicles and ships.



### Cut carbon emissions by 1 billion tonnes by 2030\*

Plans focus on increasing zero carbon generation by 500GW, reducing carbon intensity by 45% and increasing LNG's share of gas demand to 70%.

## **98%** of LNG imports now under NZE ambitions

Source: Shell interpretation of Net Zero Tracker, IHS Markit and Global Carbon Atlas 2021 and 2022 data. Recent national policy announcements have been added \* base year

NZE target

2030

2040

2050

2060

2070

No

target

## **Decarbonisation requires early action**

Switching to gas can lower emissions today

Shell LNG Outlook 2022

## Power



 $CO_2$ 

**FMISSIONS** 

680

MTPA

Switching just **20% of coal-fired power** in Asia to gas can potentially save:

### EQUIVALENT TO ALL EMISSIONS FROM GERMANY

Indicative annual gas demand **310 BCM** 

Source: Shell interpretation of IHS Markit Sustainable Flame Study 2021

## **Transport**



Switching 10% of heavy goods vehicles and 10% of shipping fleet to run on gas can potentially save:

EQUIVALENT TO 16.3 MILLION CARS TAKEN OFF THE ROAD





 $CO_2$ 

Moving global energy mix to **5% hydrogen** of which 30% is blue hydrogen can potentially save:

Hydrogen use



EMISSIONS

### EQUIVALENT TO EMISSIONS FROM MORE THAN 70 COUNTRIES



6

Indicative annual gas demand **350 BCM** 

Shell plc

## The role of gas in a changing energy system

Shell LNG Outlook 2022





Wood Mackenzie's Energy Transition Outlook (ETO) and Accelerated Energy Transition (AET); IEA's Stated Policies Scenario (SPS), Announced Pledges Scenario (APS) and Net Zero Emissions Roadmap (NZE).



## Gas is there when the sun does not shine, wind does not blow or rain does not fall

Gas

Wind

Shell LNG Outlook 2022

California electricity mix 24-04-2021



**Share of UK generation 2021** 7 day rolling average



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec



Source: Shell's interpretation of California Independent System Operator, National Grid, Grid Watch UK, IHS Markit, ONS and ANP 2021 and 2022 data



## Decarbonising power sources offers the largest opportunity for reducing emissions in aluminium production

Global aluminium production by energy source **Global** CO<sub>2</sub> CO<sub>2</sub> saving options tCO<sub>2</sub> eq/t Aluminium direct emissions from aluminium 25 production 20 46% potential emissions savings 15 by switching to gas 10 478 MTPA 5 Coa Gas Coal fired Gas fired Hvdro China S. America Nuclear Electricity N. America Oceania Direct process Other Ancillary materials Thermal energy Asia Africa Size indicates production MT GCC Eurasia Transport



Source: Shell's interpretation of International Aluminium Institute 2020 and 2021 data Note: GCC - Gulf Cooperation Council

# Marine LNG – a choice for today and tomorrow

30% of new vessel orders are ING-fueled\*

#### LNG vessels & fuel uptake Gross tonnage (millions) # of vessels MTPA 700 40 35 × 403 600 5 30 LNG-fueled vessels 500 on order 25 400 20 3 **251** 300 LNG-fueled vessels 15 2 on water 200 10 100 5 0 2019 2003 2009 2011 2013 2015 2017 2021 2023 2025 2007 Bulkers 2027 Container Tankers ships In operation On order -LNG Consumption ING

Source: Shell interpretation of DNV GL 2020 data, World Fleet Register, Clarksons, Total Orderbook - Jan 2022 and various news reports

\*Gross tonnage

\*\*Only larger size vessels: containers >12000TEU, tankers > 85000DWT, bulkers > 65000DWT

## New ship orders by type\*\*



Fuel pathway

Net-zero emissions fuel options such as **BioLNG and synthetic LNG** 

#### Bunkering locations



### Infrastructure pathway

Existing LNG infrastructure can be used for drop-in fuels (BioLNG and synthetic LNG)



Shell LNG Outlook 2022

# Gas is a scalable, flexible and competitive solution for the buildings sector

Shell LNG Outlook 2022







# Asian gas demand to drive future LNG growth

Shell LNG Outlook 2022

LNG needed to replace declining domestic gas and coal-to-gas switching



Source: Shell interpretation of Wood Mackenzie 2021 data

Domestic production is net of LNG exports



# 2021 showed fragility and interdependence of the energy system

AAA

AAAA

## Gas and LNG prices hit record highs in 2021

### Shell LNG Outlook 2022



# Global LNG supply increases by 21 million tonnes

Shell LNG Outlook 2022

US LNG export growth offsets supply constraints elsewhere



Shell interpretation of Kpler, Wood Mackenzie & Customs 2021 data

## China becomes the world's largest LNG importer

Shell LNG Outlook 2022



Shell interpretation of Kpler & customs 2021 data

# Economic recovery post COVID-19 lockdowns leads to 18% LNG import growth in China

Shell LNG Outlook 2022



Source: Shell interpretation of GasTank, IHS Markit, Poten & Partners, Wood Mackenzie & China GAC 2020 and 2021 data

# **Brazilian LNG imports triple**

Demand increases for gas-fired power as hydropower sources dry up

Shell LNG Outlook 2022



Sources: Shell interpretation of ONS, ANP, MME, Wood Mackenzie and Kpler 2021 data Note: Reservoir level is weighted average

## Extended winter, economic rebound and gas supply constraints kept European gas storage at historical lows

Shell LNG Outlook 2022



\* Europe 34 \*\* EU 27+UK

LDC: Local Distribution Company

1 BCM = ~10.47 TWh

# Renewable generation across Europe<sup>\*</sup> declines despite increased installed capacity in 2021

Shell LNG Outlook 2022



Source: Shell interpretation of Global Data TSOs / ENTSO-E 2021 data \*EU7: DE, NL, ES, FR, BE, IT + UK

# Gas in Europe at the centre of a pressured energy complex

Shell LNG Outlook 2022



Source: Shell interpretation of Global Data and ICE 2021 data

Y-axis reflects change in monthly traded volumes vs volumes traded in the same month of the year 2014 (= 100)

# Europe became the preferred destination for LNG only towards the end of 2021

Shell LNG Outlook 2022



### LNG imports from US MT (DES)



Source: Shell interpretation of ICE, Kpler & Customs 2021 data

# Asia expected to continue leading LNG demand growth in 2022

#### Shell LNG Outlook 2022

## Forecast LNG supply growth 2022



## Forecast LNG demand growth 2022



Source: Shell interpretation of Wood Mackenzie, IHS Markit and Poten & Partners 2021 and 2022 data



Shell LNG Outlook 2022

# Expectations of a tight near-term global LNG market drives new contracting

Shell LNG Outlook 2022



Source: Shell interpretation of Wood Mackenzie and Rystad 2021 data

Excludes Heads of Agreement

# **China dominates term contracting last year** >20 million tonnes of LNG supply secured for coming decades

Shell LNG Outlook 2022

2021 new term contracts by importer Spot purchases as % of imports 2021 China LNG contract lengths Spot as % of total MTPA 2030 2060 Emissions **NZE Target** 35 60% Target Þ CO2 30 50% 2030 2020 2050 2060 2040 25 40% 20 Average Length: 15 30% contracts 15 20% 10 2021 10% 5 China , years 0 0% 2017 2018 2019 2020 2021 China Japan Others Bangladesh South Korea India South Korea Pakistan China Europe Global average Contract Contract start expiration

Source: Shell interpretation of Wood Mackenzie and IHS Markit 2021 data

Excludes "portfolio" contracts that have no defined import market & excludes Heads of Agreement

Excludes Heads of Agreement

## European\* gas fundamentals point to continued exposure to price volatility

Shell LNG Outlook 2022





2030

Source: Shell interpretation of IHS Markit and Wood Mackenzie 2021 data

\* EU 27+UK

# Expected rising demand for LNG in Asia requires investment in new supply



## LNG supply-demand gap

MTPA



28

Shell LNG Outlook 2022

Source: Shell interpretation of IHS Markit, Wood Mackenzie, FGE and Poten & Partners 2021 and 2022 data

# Momentum builds in decarbonising the LNG value chain in 2021

Shell LNG Outlook 2022



Source: Shell interpretation of published announcements 2021

## Summary

### Shell LNG Outlook 2022

### Natural gas plays a significant role in progressing NZE ambitions

- 88% of global emissions now covered by net-zero ambitions
- Switching to gas can significantly lower emissions: switching just 20% of coal-fired power in Asia to gas can potentially save 680 MTPA of CO<sub>2</sub>
- Multiple energy scenarios have a role for natural gas
- Asian gas demand to drive future LNG growth

# 2021 showed fragility and interdependence of the energy system

- With historically low inventory levels, European gas price exceeded Asian LNG price to pull cargoes into Europe to meet winter gas demand
- LNG demand rebounded following the lifting of pandemic lockdowns – 21 MT growth
- China became largest LNG importer
- US LNG export growth offsets supply constraints elsewhere

### Energy security, emissions and economic growth in Asia to drive future LNG demand

- With limited new supply growth expected in the near term, LNG contracting rebounded in 2021
- China dominated contracting activity last year, securing more than 20 MTPA of term supply
- European gas fundamentals point to continued exposure to price volatility
- Longer term, expected future Asian LNG demand growth requires investment in new supply
- Momentum builds in decarbonising the LNG value chain in 2021



